



IPO STATISTICS

IPO Price (RM)	0.38
Fund Raised (RM million)	165.50 from new issue 110.33 from offer for sale TOTAL: 275.83
Enlarged issued share capital upon listing (million shares)	2,073.93
IPO Market Capitalisation (RM million)	788.09
Price Earnings Ratio (PER)	11.9x

Use of Proceed (RM165.50 million) from new issue

Proceed Utilisation	RM million
Purchase of machineries and equipment	5.93
Working capital requirements	48.36
Repayment of bank borrowings	105.51
Estimated listing expenses	5.70

Business Activities

Nationgate is an established **electronic manufacturing services (EMS) provider** with a focus on the assembly and testing of electronic components and products to produce completed printed circuit boards (PCBs), semi-finished sub-assemblies and fully assembled electronic products as well as semiconductor devices. Its value-added supporting services include high precision plastic injection moulding, prototyping for manufacturability, supply chain management and packaging. Its manufacturing facilities are located in Penang and Perak, with the flexibility to undertake high-mix, low-volume and low-mix, high-volume production based on its customers' requirements. It offers its service on turnkey basis and consignment basis.

Nationgate seeks to embrace the 4th Industrial Revolution (4IR) in its business operations. To this end, the company has been adopting 4IR technology innovations such as improving the level of automation in its manufacturing process with the use of more automated machineries, utilising 3D imaging for inspection and investing in IT software that can help to drive the integration of its operational system as well as facilitate data collection and analytics, among other.

In 2022, the Group entered into business collaboration with GoldTek Technology Co Ltd (GoldTek) to explore potential strategic collaboration to leverage the strong product design and marketing advantages of Goldtek and EMS capabilities of the Group to increase potential business opportunities. GoldTek is listed on the Taipei Exchange and principally involved in providing portable and low power consumption Artificial Intelligence of Things (AIoT) electronic devices, design and fabrication services.

BUSINESS OVERVIEW

Competitive Strength

- **Technical capabilities and sizable manufacturing footprints to meet the manufacturing requirements of its customers from various segment:** the Group has a total of 31 surface-mount technology (SMT) assembly lines with the capacity to mount up to 1,257,600,000 mounting points per month.
- **Experienced management team**
- **Established business relationships with international customers and are able to provide EMS to a diverse range of end-user markets**
- **Committed to stringent quality assurance:** its QMS meets the international standards such as ISO9001:2015, ISO14001:2015, AS9100D, ISO13485:2016 and IATF 16949:2016.

Order Book

Unbilled purchase order amounting to **RM369.55 million** over the next 12 months

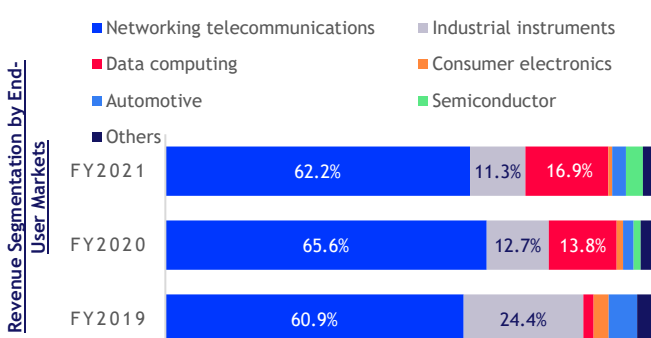
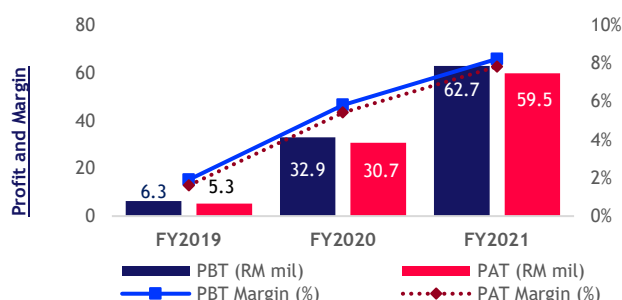
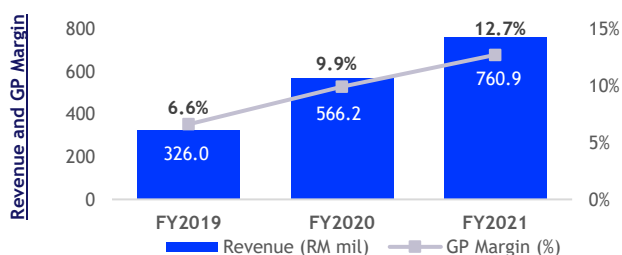
Principal Market

Malaysia remains the Group's largest revenue contributor throughout FY2019-FY2021, contributing at least 70% of the total revenue.

GROWTH STRATEGIES AND FUTURE PLANS

- Expansion of its EMS business, including
 - expanding its EMS offerings to its existing customers which are multinational companies or international corporations with a diversified range of products
 - Securing more new customers by participating in international conventions, exhibition, conferences and trade fairs to identify potential customers
 - Business collaboration with Goldtek to explore for more opportunities to collaborate together with the other affiliates and/or subsidiaries of Hon Hai Precision Industry Co Ltd to expand its product category
- Expansion of its SMT assembly capacity to enhance its EMS efficiency.

FINANCIAL PERFORMANCE & PEER ANALYSIS



Company	PAT Margin (%)	PER (x)
Nationgate	7.8	11.9
ATA IMS Berhad ⁽¹⁾	Loss making	-
Aurelius Technologies Berhad	6.0	25.6
P.I.E. Industrial Berhad	5.9	15.7
SKP Resources Berhad	7.5	14.1
EG Industries Berhad ⁽²⁾	1.0	11.3
V.S. Industry Berhad	6.0	21.2

(1) Comparable through its subsidiary, ATA Industrial (M) Sdn Bhd
 (2) Comparable through its subsidiary, SMT Technologies Sdn Bhd

Note: Selected peers listed on Bursa Malaysia as identified in the Independent Market Research Report. PAT margin based on prospectus and annual report. Trailing 12 month PER data from Bloomberg at time of research except for Nationgate PER at IPO.

PROMOTERS & SUBSTANTIAL SHAREHOLDERS

Promoter/ Substantial Shareholder	Designation	Shareholding after IPO (%)	
		Direct	Indirect
Ooi Eng Leong	Promoter and substantial shareholder. Managing Director	57.8	7.2
Tan Ah Geok	Promoter and substantial shareholder	7.2	57.8

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